UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 10, 2016

MARCUS & MILLICHAP, INC.

(Exact name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-36155 (Commission File Number) 35-2478370 (I.R.S. Employer Identification Number)

23975 Park Sorrento, Suite 400 Calabasas, California 91302 (Address of Principal Executive Offices including Zip Code)

(818) 212-2250

(Registrant's Telephone Number, including Area Code)

Not Applicable (Former Name or Former Address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On March 10, 2016, Marcus & Millichap, Inc. (the "Company") announced that the board of directors appointed Mitchell R. LaBar as Chief Operating Officer and Executive Vice President of the Company effective as of his start date, which is expected to be March 31, 2016.

In accordance with Mr. LaBar's offer letter, he will receive a pro-rated annual base salary of \$450,000 and be eligible for a pro-rated annual bonus with a target amount of \$950,000 and a maximum amount of \$1,900,000. Mr. LaBar's eligibility for, and the amounts to be paid under, an annual bonus are subject to the compensation committee's discretion. Upon commencement of his employment, Mr. LaBar will receive 30,000 restricted stock units that vest over a five-year period and are subject to other conditions.

Before assuming his new role, Mr. LaBar, age 56, was employed with the Company from 1984 to 2008. He joined the Company in 1984 as a sales agent, was promoted to a regional manager and, then, division manager, and was a managing director in the Company before its IPO. Mr. LaBar was instrumental in helping grow certain of the Company's markets, including our Manhattan office. In 2008, Mr. LaBar left the Company to pursue personal financial interests but, starting in March 2015 to present, Mr. LaBar has been engaged as a consultant to the Company to implement a development and training program, among other things, for certain leaders of the Company. Under the consulting agreement with Mr. LaBar's consulting firm, L5K Investments Inc., the Company has paid \$25,000 per month for Mr. LaBar's services since March 1, 2015.

There are no family relationships between any director or executive officer of the Company and Mr. LaBar. A copy of the press release announcing the above appointment is furnished as Exhibit 99.1 to this Current Report.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number

Exhibit Title or Description

99.1 Press release issued by the Company entitled "Marcus & Millichap, Inc. Names Mitchell R. LaBar Chief Operating Officer" dated March 10, 2016.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 10, 2016

MARCUS & MILLICHAP, INC.

By: /s/ Martin E. Louie Martin E. Louie

Chief Financial Officer

EXHIBIT INDEX

Exhibit <u>Number</u>

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Marcus & Millichap

MARCUS & MILLICHAP, INC. NAMES MITCHELL R. LABAR CHIEF OPERATING OFFICER

CALABASAS, Calif. March 10, 2016, (BUSINESS WIRE) -- Marcus & Millichap, Inc. (the "Company", "Marcus & Millichap") (NYSE: MMI), a leading national brokerage firm specializing in commercial real estate investment sales, financing, research, and advisory services, today announced the appointment of Mitchell R. LaBar as Executive Vice President and Chief Operating Officer effective March 31, 2016, according to Hessam Nadji, the Company's prospective President and Chief Executive Officer.

Mr. LaBar, who is returning to Marcus & Millichap, will be responsible for overseeing and growing the firm's brokerage offices nationally. This includes the performance, training and development of the firm's regional managers. "Mitch is uniquely qualified for this critical role, helping us execute our strategic initiatives and the evolution of the firm into our next phase of growth," said Mr. Nadji. "He has a diverse, 25-year history with the firm as an agent, regional manager, division manager and former partner of Marcus & Millichap before its IPO. His key experiences in opening offices that became top performers and relationships with many of our top agents and managers will be extremely valuable as we lead the firm forward," Mr. Nadji added. Mr. LaBar will report to and work closely with Mr. Nadji in his new role.

Mr. LaBar joined Marcus & Millichap in 1984 as an agent in the firm's Newport Beach, California office. He became a regional manager in 1989 and opened the firm's Ontario, California office which remains one of the firm's top producing offices. He became a division manager in 1996, overseeing offices in Southern California and was then chosen to expand the firm in the Northeast. He opened and successfully ran several offices throughout the Northeast region.

Mr. LaBar left the firm in 2008 to become a successful private real estate investor. He was tapped in 2015 as a consultant to assist with enhancing the firm's management leadership training and development programs. "Working closely with Mitch over the last year enabled us to develop a productive and collaborative dynamic and helped cement the decision for his selection. We are delighted to have him on board as part of the leadership team," Mr. Nadji added.

"I am thrilled to return to Marcus & Millichap as its Chief Operating Officer. It is a pleasure to be officially reunited with such a dynamic and successful platform. I look forward to joining my team members in both strengthening and expanding the Marcus & Millichap platform as an engine for the continued delivery of shareholder value," commented Mr. LaBar.

About Marcus & Millichap, Inc.

Marcus & Millichap, Inc. is a leading national brokerage firm specializing in commercial real estate investment sales, financing, research, and advisory services. As of December 31, 2015, the Company has over 1,600 investment sales and financial professionals in 80 offices who provide investment brokerage and financing services to sellers and buyers of commercial real estate. The Company also offers market research, consulting and advisory services to our clients. Marcus & Millichap closed 8,715 transactions in 2015, with a sales volume of approximately \$37.8 billion. For additional information, please visit <u>www.MarcusMillichap.com</u>.